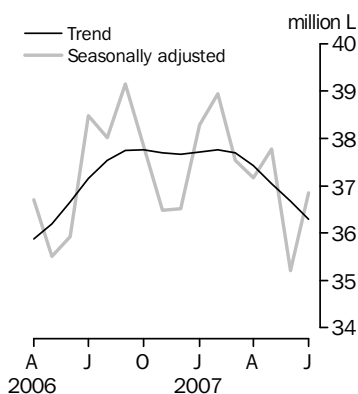


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) WED 5 SEP 2007

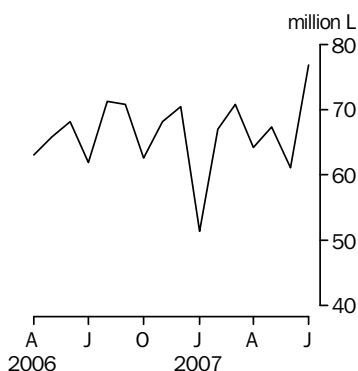
Australian produced wine

Domestic sales



Australian produced wine

Exports
Original



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Damian Sparkes on Adelaide (08) 8237 7425.

KEY FIGURES

	July 2007 '000 L	June 2007 to July 2007 % change	July 2006 to July 2007 % change
--	------------------------	---------------------------------------	---------------------------------------

TREND ESTIMATES

Australian produced wine

Domestic wine sales	36 283	-1.1	-2.3
White table wine sales	17 273	-1.2	-7.9
Red and rosé table wine sales	13 566	-0.5	4.2

SEASONALLY ADJUSTED

Australian produced wine

Domestic wine sales	36 849	4.7	-4.2
White table wine sales	17 415	4.8	-8.1
Red and rosé table wine sales	13 834	2.2	-2.9

KEY POINTS

TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine decreased by 1.1% in July 2007.
- The trend estimate for domestic sales of white table wine decreased by 1.2% in July 2007. The trend for red and rosé table wine decreased 0.5% on June 2007.
- The trend estimate for other wine decreased by 1.9% on June 2007.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 36.8 million litres in July 2007, an increase of 4.7% on June 2007.
- The seasonally adjusted estimate for white table wine increased 4.8% on June 2007. Red and rosé table wine also increased, rising 2.2% from last month.
- The seasonally adjusted estimate for other wine increased 10.8% in July 2007.

ORIGINAL ESTIMATES

- In original terms, 38.1 million litres of Australian produced wine were sold domestically by winemakers in July 2007, an increase of 16.8% on June 2007. Domestic sales remained steady when compared to July 2006.
- Exports of Australian produced wine in July 2007 increased 25.9% on June 2007 to 76.9 million litres. Australia exported 802.0 million litres with a value of \$2.9 billion in the twelve months ending July 2007, an increase of 11.0% in volume and 7.3% in value over the corresponding period to July 2006.

NOTES

FORTHCOMING ISSUES

ISSUE	RELEASE DATE
August 2007	4 October 2007
September 2007	7 November 2007
October 2007	5 December 2007
November 2007	10 January 2008
December 2007	7 February 2008
January 2008	6 March 2008



CHANGES IN THIS ISSUE

There are no changes in this issue.

DATA NOTES

From the August 2007 release of *Sales of Australian Wine and Brandy by Winemakers* (cat. no. 8504.0) the seasonally adjusted and trend estimates will be derived using autoregressive integrated moving average (ARIMA) modelling. Adoption of ARIMA modelling will reduce the extent of revisions to the seasonally adjusted and trend estimates. For more information on the details of ARIMA modelling see feature article: *Use of ARIMA modelling to reduce revisions* in the October 2004 issue of *Australian Economic Indicators* (cat. no. 1350.0).

ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.



ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
AWBC	Australian Wine and Brandy Corporation
f.o.b.	free on board
HS	Harmonized Commodity Description and Coding System (Harmonized System)
L	litre
L al	litres of alcohol

Denis Farrell
Acting Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for white table wine sales decreased 1.2% in July 2007. This was the fifth consecutive month of decreases. The trend estimate for red and rosé wine sales decreased 0.5% on June 2007, the fifth monthly decrease after eleven consecutive monthly increases.

TOTAL WHITE AND RED/ROSÉ TABLE WINE: Trend

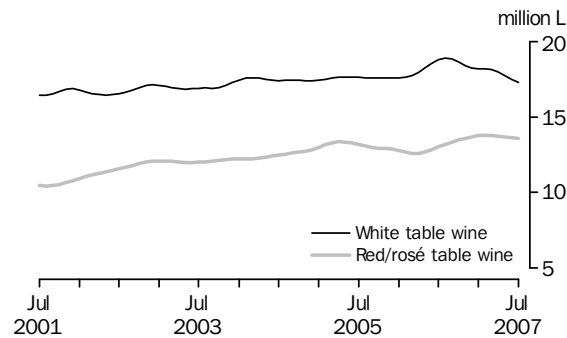


TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres decreased by 2.7% on June 2007, the fourth consecutive month of decrease. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres decreased 0.9% in July 2007, the fourth consecutive month of decrease.

TABLE WINE, Glass container less than 2 litres: Trend

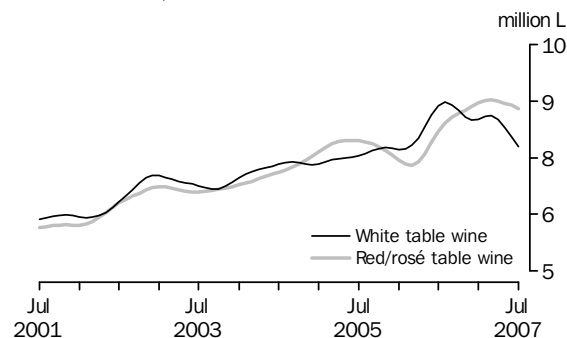
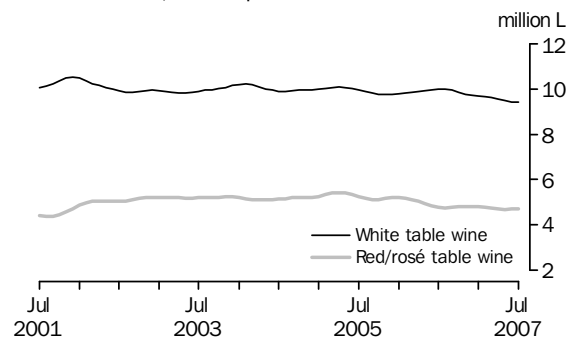


TABLE WINE, SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs has steadied this month following ten consecutive months of decrease. The trend estimate for red and rosé wine sales in soft packs rose by 0.1% this month.

TABLE WINE, Soft pack containers: Trend

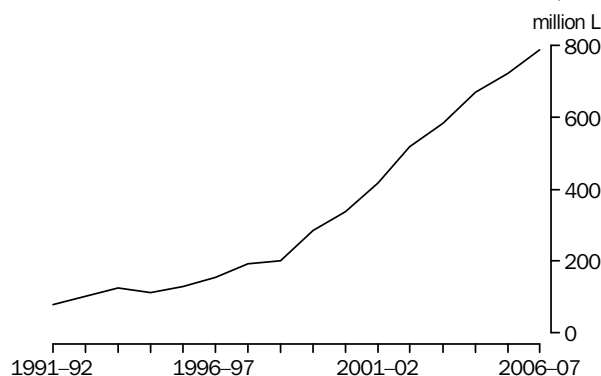


EXPORTS OF AUSTRALIAN PRODUCED WINE

ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE

The graph below shows that there continues to be strong growth in the quantity of exports of Australian produced wine. Apart from a fall in 1994-95, the 1990s saw a steady increase in Australian wine exported. The 1992-93 period saw Australia export more than 100 million litres of wine for the first time. Six years later in the 1998-99 period, wine exports exceeded 200 million litres of wine for the first time. From this period wine exports grew rapidly, with more than 300 million litres of wine sold to overseas markets during 2000-01, reaching a total export volume of 787.1 million litres in 2006-07. The volume of Australian made wine exported in 2006-07 was 9.3% more than the volume in 2005-06. Further, this export volume for 2006-07 was more than double the volume in 2000-01 and ten times the amount exported in 1991-92.

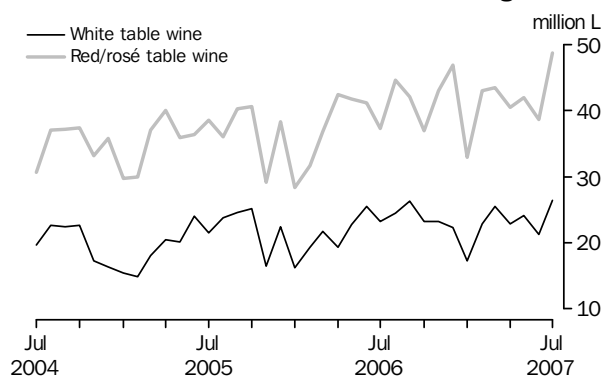
EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

In original terms, 76.9 million litres of Australian produced wine were exported in July 2007, an increase of 25.9% on June 2007 and a rise of 24.1% on July 2006. In July 2007, 26.5 million litres of Australian produced white table wine were exported, an increase of 24.3% on June 2007 and also an increase of 14.0% on July 2006. Australian producers exported 48.7 million litres of red and rosé table wine in July 2007, an increase of 26.2% on June 2007 and 30.8% on July 2006.

EXPORTS OF TABLE WINE BY TYPE: **Original**

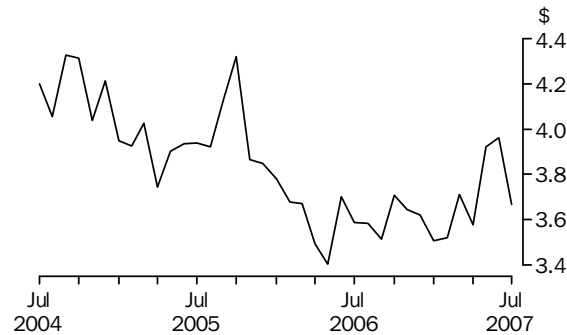


EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

UNIT VALUE OF WINE EXPORTS

In original terms, 76.9 million litres of wine valued at \$282.0m were exported in July 2007, an increase of 25.9% in quantity and 16.6% in value on June 2007. The average value of Australian wine exported in July 2007 was \$3.67 per litre, down from \$3.96 per litre in June 2007 and up from \$3.59 per litre in July 2006.

UNIT VALUE OF WINE EXPORTS: Original



DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

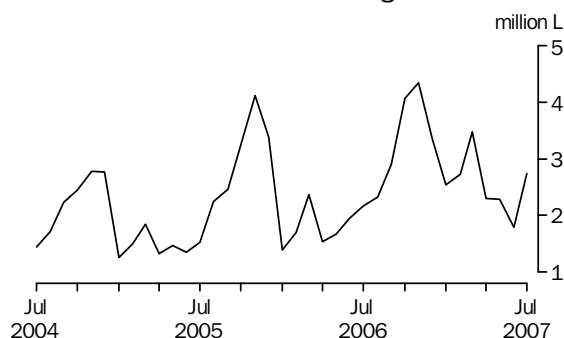
The value of wine exports reported in this publication is derived by the Australian Bureau of Statistics (ABS) from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 10 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates. This does not occur with the ABS method. For July, the value reported by the ABS was \$282.0m, while the AWBC value was \$256.1m. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 2.7 million litres of wine, valued at \$22.5 million were imported in July 2007, a rise of 53.6% in quantity and an increase of 21.1% in value on June 2007. The average value of wine imports cleared for home consumption in July 2007 was \$8.20 per litre, down from \$8.44 per litre on July 2006.

WINE IMPORTS CLEARED: Original



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the June quarter 2007 shows that wine available for consumption in Australia increased 2.9% on the same quarter in 2006. Domestic sales of Australian wine increased 1.9%, and wine imports increased 23.5%. Total disposals of Australian produced wine decreased by 0.8% on the same quarter in 2006 with exports decreasing by 2.2%.

<i>Period</i>	<i>Domestic sales of Australian produced wine (A)</i> '000 L	<i>Wine imports cleared for home consumption (B)</i> '000 L	<i>Wine available for consumption (A + B)</i> '000 L	<i>Exports of Australian produced wine (C)</i> '000 L	<i>Total disposals of Australian produced wine (A + C)</i> '000 L
2004-05	430 131	22 139	452 270	669 720	1 099 851
2005-06	432 372	24 369	456 741	721 771	1 154 143
2006-07	449 166	34 264	483 430	r787 058	r1 236 224
Jun qtr 2006	104 043	5 155	109 198	197 035	301 078
Jun qtr 2007	106 031	6 368	112 399	r192 666	r298 697

r revised

DOMESTIC SALES OF AUSTRALIAN WINE, By container type

Period	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE			Total table wine	Total other wine	Total wine
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)			
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L			
ORIGINAL									
2004-05	89 477	118 803	209 348	91 146	63 032	155 491	364 836	65 293	430 131
2005-06	92 951	118 220	212 558	91 821	61 116	154 237	366 796	65 575	432 372
2006-07	100 609	116 198	218 786	102 927	57 278	162 910	381 695	67 472	449 166
2006									
July	8 209	9 421	17 740	9 602	5 888	15 680	33 420	4 670	38 089
August	8 301	11 004	19 358	9 958	6 273	16 768	36 126	5 117	41 243
September	10 096	9 846	20 141	9 696	4 916	14 714	34 855	6 639	41 494
October	9 656	9 815	19 765	9 416	4 803	14 395	34 160	7 380	41 540
November	9 927	11 199	21 315	9 758	5 696	15 735	37 050	8 138	45 188
December	10 085	10 168	20 651	8 596	4 237	13 020	33 671	8 096	41 767
2007									
January	5 976	6 850	13 036	5 070	2 679	7 943	20 979	3 446	24 425
February	7 829	9 938	17 845	6 746	4 001	10 879	28 724	3 954	32 678
March	8 510	9 976	18 566	8 337	4 352	12 802	31 368	5 344	36 711
April	7 556	9 317	16 985	7 612	4 453	12 211	29 196	5 157	34 353
May	7 813	10 943	18 909	9 204	5 416	14 929	33 838	5 217	39 055
June	6 651	7 721	14 475	8 932	4 564	13 834	28 308	4 314	32 623
July	7 100	9 724	16 920	10 163	5 873	16 132	33 052	5 048	38 100
SEASONALLY ADJUSTED									
2006									
July	9 054	9 729	18 950	9 079	4 947	14 246	33 196	5 283	38 479
August	8 429	10 557	19 062	8 709	4 902	13 841	32 903	5 105	38 008
September	9 761	9 817	19 804	8 653	4 584	13 347	33 151	6 003	39 154
October	8 615	9 656	18 592	8 470	4 537	13 198	31 790	6 055	37 845
November	7 330	9 696	17 220	8 263	5 220	13 720	30 940	5 542	36 482
December	7 895	10 195	18 307	7 837	4 759	12 793	31 100	5 411	36 511
2007									
January	8 804	8 842	17 883	9 582	4 697	14 623	32 506	5 788	38 294
February	8 793	10 225	19 104	8 783	5 049	14 059	33 163	5 785	38 948
March	8 470	9 357	17 900	8 849	4 590	13 631	31 531	6 001	37 532
April	8 157	9 728	17 995	8 673	4 541	13 299	31 294	5 872	37 166
May	8 224	9 906	18 270	8 480	4 805	13 787	32 057	5 710	37 767
June	8 061	8 452	16 613	8 460	4 665	13 539	30 152	5 054	35 206
July	7 425	9 846	17 415	8 950	4 772	13 834	31 249	5 600	36 849
TREND									
2006									
July	8 645	9 975	18 761	8 074	4 776	13 013	31 774	5 379	37 153
August	8 718	9 977	18 868	8 257	4 759	13 184	32 052	5 485	37 537
September	8 663	9 940	18 809	8 384	4 774	13 341	32 150	5 593	37 743
October	8 534	9 860	18 622	8 467	4 798	13 470	32 092	5 672	37 764
November	8 401	9 763	18 393	8 545	4 821	13 586	31 979	5 718	37 697
December	8 320	9 703	18 234	8 627	4 828	13 679	31 913	5 751	37 664
2007									
January	8 339	9 668	18 186	8 704	4 815	13 750	31 936	5 778	37 714
February	8 404	9 643	18 190	8 760	4 783	13 786	31 976	5 784	37 760
March	8 426	9 605	18 150	8 776	4 736	13 768	31 918	5 775	37 693
April	8 336	9 542	17 989	8 738	4 702	13 709	31 698	5 733	37 431
May	8 155	9 478	17 742	8 685	4 692	13 659	31 401	5 646	37 047
June	7 954	9 419	17 485	8 654	4 698	13 641	31 126	5 549	36 675
July	7 738	9 418	17 273	8 579	4 703	13 566	30 839	5 444	36 283

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

DOMESTIC SALES OF AUSTRALIAN WINE: Percentage change from previous period

Period	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE					
	Glass less than 2 litres	Soft packs(a)	Total	Glass less than 2 litres	Soft packs(a)	Total	Total table wine	Total other wine	Total wine
	%	%	%	%	%	%	%	%	%
ORIGINAL									
2004-05	6.2	-1.8	0.7	10.0	0.4	5.7	2.8	4.7	3.1
2005-06	3.9	-0.5	1.5	0.7	-3.0	-0.8	0.5	0.4	0.5
2006-07	8.2	-1.7	2.9	12.1	-6.3	5.6	4.1	2.9	3.9
2006									
July	21.9	2.6	10.6	16.1	26.8	20.9	15.2	3.5	13.6
August	1.1	16.8	9.1	3.7	6.5	6.9	8.1	9.6	8.3
September	21.6	-10.5	4.0	-2.6	-21.6	-12.2	-3.5	29.7	0.6
October	-4.4	-0.3	-1.9	-2.9	-2.3	-2.2	-2.0	11.2	0.1
November	2.8	14.1	7.8	3.6	18.6	9.3	8.5	10.3	8.8
December	1.6	-9.2	-3.1	-11.9	-25.6	-17.3	-9.1	-0.5	-7.6
2007									
January	-40.7	-32.6	-36.9	-41.0	-36.8	-39.0	-37.7	-57.4	-41.5
February	31.0	45.1	36.9	33.1	49.3	37.0	36.9	14.7	33.8
March	8.7	0.4	4.0	23.6	8.8	17.7	9.2	35.2	12.3
April	-11.2	-6.6	-8.5	-8.7	2.3	-4.6	-6.9	-3.5	-6.4
May	3.4	17.5	11.3	20.9	21.6	22.3	15.9	1.2	13.7
June	-14.9	-29.4	-23.4	-3.0	-15.7	-7.3	-16.3	-17.3	-16.5
July	6.8	25.9	16.9	13.8	28.7	16.6	16.8	17.0	16.8
SEASONALLY ADJUSTED									
2006									
July	13.0	-2.0	4.9	16.6	5.4	13.5	8.5	-0.6	7.1
August	-6.9	8.5	0.6	-4.1	-0.9	-2.8	-0.9	-3.4	-1.2
September	15.8	-7.0	3.9	-0.6	-6.5	-3.6	0.8	17.6	3.0
October	-11.7	-1.6	-6.1	-2.1	-1.0	-1.1	-4.1	0.9	-3.3
November	-14.9	0.4	-7.4	-2.4	15.1	4.0	-2.7	-8.5	-3.6
December	7.7	5.2	6.3	-5.2	-8.8	-6.8	0.5	-2.4	0.1
2007									
January	11.5	-13.3	-2.3	22.3	-1.3	14.3	4.5	7.0	4.9
February	-0.1	15.6	6.8	-8.3	7.5	-3.9	2.0	-0.1	1.7
March	-3.7	-8.5	-6.3	0.8	-9.1	-3.0	-4.9	3.7	-3.6
April	-3.7	4.0	0.5	-2.0	-1.1	-2.4	-0.8	-2.1	-1.0
May	0.8	1.8	1.5	-2.2	5.8	3.7	2.4	-2.8	1.6
June	-2.0	-14.7	-9.1	-0.2	-2.9	-1.8	-5.9	-11.5	-6.8
July	-7.9	16.5	4.8	5.8	2.3	2.2	3.6	10.8	4.7
TREND									
2006									
July	2.4	0.3	1.4	3.0	-1.2	1.4	1.4	1.3	1.4
August	0.8	—	0.6	2.3	-0.4	1.3	0.9	2.0	1.0
September	-0.6	-0.4	-0.3	1.5	0.3	1.2	0.3	2.0	0.5
October	-1.5	-0.8	-1.0	1.0	0.5	1.0	-0.2	1.4	0.1
November	-1.6	-1.0	-1.2	0.9	0.5	0.9	-0.4	0.8	-0.2
December	-1.0	-0.6	-0.9	1.0	0.2	0.7	-0.2	0.6	-0.1
2007									
January	0.2	-0.4	-0.3	0.9	-0.3	0.5	0.1	0.5	0.1
February	0.8	-0.3	—	0.6	-0.7	0.3	0.1	0.1	0.1
March	0.3	-0.4	-0.2	0.2	-1.0	-0.1	-0.2	-0.2	-0.2
April	-1.1	-0.7	-0.9	-0.4	-0.7	-0.4	-0.7	-0.7	-0.7
May	-2.2	-0.7	-1.4	-0.6	-0.2	-0.4	-0.9	-1.5	-1.0
June	-2.5	-0.6	-1.4	-0.4	0.1	-0.1	-0.9	-1.7	-1.0
July	-2.7	—	-1.2	-0.9	0.1	-0.5	-0.9	-1.9	-1.1

— nil or rounded to zero (including null cells)

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
2004-05	364 836	19 934	22 988	15 410	4 206	2 547	208	576
2005-06	366 796	18 510	23 128	16 659	4 248	2 833	197	535
2006-07	381 695	17 387	23 266	19 494	4 208	2 947	172	510
2006								
July	33 420	1 752	1 353	996	290	264	15	58
August	36 126	1 749	1 642	1 107	336	271	12	42
September	34 855	1 544	2 513	1 928	384	254	17	31
October	34 160	1 222	3 178	2 336	413	220	11	64
November	37 050	1 565	3 140	2 617	466	333	17	54
December	33 671	1 410	3 171	2 777	402	312	25	44
2007								
January	20 979	964	1 121	799	305	246	11	53
February	28 724	1 143	1 273	1 075	283	168	12	26
March	31 368	1 301	1 717	1 741	371	199	15	31
April	29 196	1 401	1 525	1 648	355	217	11	37
May	33 838	1 755	1 454	1 326	440	226	15	34
June	28 308	1 581	1 179	1 144	163	237	11	36
July	33 052	1 927	1 528	1 015	269	296	13	52

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) See paragraph 4 of the Explanatory Notes and Glossary.

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	<i>Sherry in glass less than 2 litres</i>	<i>Port in glass less than 2 litres</i>	<i>Other in glass less than 2 litres (a)</i>	<i>Soft packs</i>	<i>All other containers(b)</i>	<i>Total fortified</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2004-05	1 879	3 932	368	8 931	4 825	19 934
2005-06	1 751	3 785	366	8 279	4 325	18 510
2006-07	1 662	3 452	440	7 865	3 973	17 387
2006						
July	165	314	35	821	417	1 752
August	143	373	43	803	388	1 749
September	np	319	np	637	382	1 544
October	90	223	36	592	282	1 222
November	161	347	48	636	373	1 565
December	152	336	46	576	300	1 410
2007						
January	133	181	23	421	206	964
February	107	193	23	526	294	1 143
March	142	236	27	616	281	1 301
April	96	266	31	654	355	1 401
May	159	335	54	796	412	1 755
June	146	329	36	787	283	1 581
July	222	396	51	898	361	1 927

np not available for publication but included in totals where applicable, unless otherwise indicated

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

(a) Includes muscat, madiera, tokay and white port.

EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

Period	WINE TYPE						Total wine
	White table	Red/rosé table(b)	Total table	Fortified wine	Sparkling wine	Other	
QUANTITY ('000 L)							
2004-05	233 898	420 615	654 513	2 069	12 445	693	669 720
2005-06	258 794	445 319	704 113	2 587	14 338	733	721 771
2006-07	r276 602	r491 684	r768 286	r2 781	r15 366	625	r787 058
2006							
May	22 755	41 772	64 526	375	842	73	65 817
June	25 497	41 170	66 667	171	1 198	80	68 116
July	23 205	37 270	60 475	205	1 224	55	61 959
August	24 446	44 677	69 122	312	1 778	58	71 271
September	26 283	42 136	68 419	451	1 892	71	70 833
October	23 252	36 951	60 204	202	2 091	75	62 571
November	23 212	43 086	66 298	238	1 586	78	68 200
December	22 346	46 936	69 282	202	950	39	70 473
2007							
January	17 275	33 009	50 284	126	908	20	51 338
February	22 855	43 059	65 914	208	808	30	66 960
March	r25 511	r43 457	r68 968	204	1 503	110	r70 786
April	r22 850	r40 520	r63 369	264	534	30	r64 197
May	24 083	r41 954	r66 038	204	1 121	40	r67 402
June	r21 282	r38 630	r59 912	r166	r971	19	r61 068
July	26 451	48 732	75 183	244	1 379	60	76 865
VALUE (c) (\$'000)							
2004-05	843 033	1 787 050	2 630 083	12 653	67 502	4 910	2 715 149
2005-06	862 756	1 791 760	2 654 516	15 229	81 138	4 366	2 755 249
2006-07	r845 557	r1 930 424	r2 775 981	r14 707	r83 213	r3 154	r2 877 055
2006							
May	68 720	148 421	217 141	1 160	5 470	342	224 113
June	80 289	163 679	243 968	995	6 627	447	252 036
July	75 120	138 834	213 955	1 112	6 960	280	222 307
August	77 468	166 777	244 245	1 421	9 415	365	255 446
September	75 888	160 499	236 387	1 581	10 690	294	248 952
October	64 867	153 350	218 217	1 540	12 002	224	231 983
November	69 816	168 226	238 042	1 717	8 314	430	248 503
December	68 489	179 805	248 294	1 168	5 615	203	255 280
2007							
January	51 097	123 003	174 100	845	5 020	130	180 095
February	67 552	162 299	229 851	1 112	4 584	185	235 732
March	r74 428	r178 556	r252 984	1 211	8 107	492	r262 794
April	70 532	155 287	225 819	924	2 777	189	229 708
May	r79 049	r179 089	r258 137	1 098	4 943	218	r264 397
June	r71 250	r164 700	r235 950	r977	r4 786	143	r241 857
July	83 260	190 159	273 419	1 591	6 573	403	281 985

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(c) See paragraph 8 of the Explanatory Notes.

EXPORTS AND IMPORTS OF BRANDY

Period	EXPORTS (a)		IMPORTS (b)	
	Quantity '000 L al	Value(c) \$'000	Quantity '000 L al	Value(c) \$'000
2004-05	18	913	519	9 054
2005-06	38	2 037	457	7 796
2006-07	8	216	447	8 968
2006				
May	3	135	34	696
June	2	182	31	487
July	1	154	33	548
August	—	—	34	733
September	2	7	39	725
October	—	4	41	953
November	2	19	51	1 018
December	—	1	55	1 320
2007				
January	—	—	32	690
February	—	1	23	616
March	—	5	32	470
April	2	23	28	564
May	—	1	49	650
June	—	—	29	680
July	—	1	39	722

— nil or rounded to zero (including null cells)

- (a) Exports may include sales made by exporters other than winemakers. From March 2004 to July 2006 the Brandy exports included some re-exports due to confidentiality restrictions. From August 2006 the Brandy export figure does not include re-exports.
- (b) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.
- (c) See paragraphs 8 and 9 of the Explanatory Notes.

	WINE TYPE						TOTAL WINE	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000
EXPORTS (d)								
United Kingdom	11 599	17 714	29 313	52	711	7	30 083	97 757
United States of America	6 516	13 146	19 662	44	291	22	20 020	84 790
Canada	1 490	3 837	5 327	66	57	—	5 450	29 643
Germany, Federal Republic of	774	1 765	2 539	—	—	1	2 540	6 391
New Zealand	1 591	1 485	3 076	30	79	2	3 187	9 209
Netherlands	870	1 166	2 036	—	14	—	2 051	5 004
Denmark	524	2 106	2 631	2	3	—	2 636	5 396
Belgium	434	1 047	1 481	1	12	—	1 494	3 193
China (excluding Taiwan Province)	89	1 515	1 604	19	7	7	1 637	4 985
Ireland	839	931	1 770	1	12	—	1 783	8 693
Sweden	297	295	591	—	35	—	627	2 979
Japan	267	571	838	—	49	1	889	4 629
France	200	368	568	—	15	—	582	1 146
Singapore	87	213	300	2	6	1	310	2 817
Hong Kong	87	293	380	4	8	8	399	2 569
Norway	68	126	194	—	12	—	205	886
Finland	65	210	275	—	5	—	280	818
United Arab Emirates	113	116	228	1	12	—	242	1 072
Malaysia	24	145	169	—	2	—	171	1 425
Taiwan (Province of China)	6	132	138	—	—	3	140	748
Total other countries(e)	510	1 552	2 062	20	47	8	2 137	7 837
Total all countries	26 451	48 732	75 183	244	1 379	60	76 865	281 985

IMPORTS (f)

New Zealand	1 222	107	1 329	—	24	15	1 368	11 736
Italy	51	121	172	3	156	47	378	2 393
France	126	116	242	—	131	4	377	6 642
Portugal	—	7	7	1	—	19	26	91
Spain	6	22	28	15	10	1	53	295
Chile	1	1	2	—	—	—	2	7
Germany, Federal Republic of	26	2	29	—	—	12	40	226
South Africa	19	—	20	—	—	—	20	58
Total other countries(e)	25	346	371	1	1	109	481	1 078
Total All Countries	1 476	722	2 199	20	322	205	2 746	22 525

— nil or rounded to zero (including null cells)

(a) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraphs 8 and 9 of the Explanatory notes.

(d) Exports may include sales made by exporters other than winemakers.

(e) Includes other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(f) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the former USSR	South-East Asia	North-East Asia	Northern America	Other(b)	Total all regions	European Union(c)
QUANTITY ('000 L)								
2004-05	26 615	374 626	13 230	17 279	233 171	4 798	669 720	368 011
2005-06	28 563	393 895	10 819	27 655	253 851	6 987	721 771	387 913
2006-07	r38 318	r423 078	r14 876	r40 769	r262 207	7 811	r787 058	r415 562
2006								
May	1 813	32 405	848	6 029	24 056	667	65 817	32 003
June	2 160	33 749	858	1 958	28 522	868	68 116	33 495
July	2 676	36 092	728	3 501	17 802	1 160	61 959	35 190
August	3 154	40 211	3 104	3 415	20 914	473	71 271	39 683
September	4 307	35 714	1 283	2 578	26 270	681	70 833	34 793
October	3 341	34 217	1 089	2 299	20 952	673	62 571	33 367
November	4 190	31 678	1 094	4 180	26 430	628	68 200	31 268
December	2 757	27 601	1 359	5 219	32 878	659	70 473	26 843
2007								
January	1 163	27 838	865	3 507	17 449	517	51 338	27 445
February	3 260	36 009	988	5 113	20 918	672	66 960	35 552
March	3 777	r40 392	1 133	3 517	21 365	602	r70 786	r39 569
April	4 083	r40 325	1 093	2 150	15 930	616	r64 197	r39 704
May	3 183	r39 694	r1 127	r2 697	20 091	610	r67 402	r39 088
June	r2 428	r33 307	r1 012	r2 592	r21 208	520	r61 068	r33 059
July	3 360	43 088	753	3 280	25 488	896	76 865	42 569
VALUE (d) (\$'000)								
2004-05	104 390	1 316 533	74 717	93 667	1 106 231	19 611	2 715 149	1 287 727
2005-06	104 745	1 328 880	76 232	109 242	1 109 856	26 294	2 755 249	1 301 499
2006-07	r111 967	r1 385 403	88 713	r148 806	r1 112 099	30 067	r2 877 055	r1 356 071
2006								
May	7 416	99 915	7 271	12 285	94 980	2 247	224 113	97 768
June	7 860	115 950	6 507	8 811	109 839	3 069	252 036	114 589
July	7 678	126 354	5 285	9 058	70 626	3 306	222 307	123 173
August	9 944	135 102	7 063	12 926	88 042	2 369	255 446	132 789
September	12 078	122 025	5 884	11 990	94 671	2 305	248 952	118 816
October	11 249	112 800	6 121	10 802	88 281	2 729	231 983	109 313
November	12 428	107 183	7 076	13 997	105 526	2 292	248 503	105 388
December	8 079	86 418	9 434	15 394	133 495	2 461	255 280	83 193
2007								
January	4 625	90 925	6 421	10 664	65 305	2 154	180 095	89 174
February	9 090	116 769	6 840	11 188	89 453	2 392	235 732	115 118
March	11 517	r135 740	7 869	13 594	91 282	2 792	r262 794	r132 518
April	9 606	121 369	8 697	11 278	76 567	2 191	229 708	119 102
May	8 536	129 289	r8 449	r14 580	100 863	2 680	r264 397	126 939
June	r7 138	r101 427	r9 573	r13 336	r107 988	2 396	r241 857	r100 546
July	9 937	135 185	5 415	13 913	114 525	3 009	281 985	132 866

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region. Includes all 25 current members of the European Union.

(d) See paragraph 8 of the Explanatory Notes.

IMPORTS CLEARED (a), Selected countries(b)

<i>Period</i>	<i>New Zealand</i>	<i>Italy</i>	<i>France</i>	<i>Portugal</i>	<i>Spain</i>	<i>Chile</i>	<i>Germany, Federal Republic of</i>	<i>South Africa</i>	<i>Total other countries</i>	<i>Total All Countries</i>
2004-05	9 479	4 937	3 492	418	684	387	448	179	2 115	22 139
2005-06	11 853	4 821	4 136	854	786	339	350	299	929	24 369
2006-07	18 131	5 544	5 354	482	947	586	901	517	1 802	34 264
2006										
May	819	276	304	32	74	13	52	9	91	1 670
June	835	336	468	69	39	80	20	22	81	1 949
July	1 121	396	427	34	69	2	42	12	62	2 164
August	1 118	444	441	27	84	50	52	10	99	2 326
September	1 455	518	452	73	145	49	80	57	64	2 894
October	2 143	626	742	45	67	125	134	93	89	4 065
November	2 007	884	835	67	113	52	48	83	253	4 343
December	1 831	469	556	38	86	97	41	38	197	3 353
2007										
January	1 375	390	391	31	73	38	52	108	86	2 544
February	1 446	263	271	30	80	54	15	60	509	2 728
March	1 932	537	412	22	66	54	334	50	71	3 479
April	1 381	368	257	46	30	47	41	—	126	2 296
May	1 371	407	287	36	40	15	40	—	87	2 284
June	951	241	282	33	95	1	21	7	158	1 788
July	1 368	378	377	26	53	2	40	20	481	2 746

— nil or rounded to zero (including null cells)

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

IMPORTS CLEARED BY WINE TYPE(a)

Period	WINE TYPE						Total wine
	White table	Red/Rosé table(b)	Table wine	Fortified wine	Sparkling wine	Other wine	
QUANTITY ('000 L)							
2004-05	10 502	4 280	14 782	253	5 187	1 918	22 139
2005-06	11 819	6 176	17 995	124	4 936	1 313	24 369
2006-07	18 993	6 486	25 479	123	7 000	1 662	34 264
2006							
May	899	421	1 320	4	288	58	1 670
June	973	506	1 480	4	419	46	1 949
July	1 176	384	1 560	11	503	90	2 164
August	1 349	418	1 767	13	475	71	2 326
September	1 588	591	2 179	12	625	78	2 894
October	2 406	766	3 171	7	768	118	4 065
November	2 088	869	2 957	4	1 265	118	4 343
December	1 871	492	2 363	17	695	278	3 353
2007							
January	1 432	417	1 849	8	492	195	2 544
February	1 410	489	1 899	4	494	331	2 728
March	1 880	918	2 798	6	612	63	3 479
April	1 421	369	1 790	9	403	94	2 296
May	1 402	470	1 872	22	327	62	2 284
June	971	303	1 274	10	342	162	1 788
July	1 476	722	2 199	20	322	205	2 746
VALUE (c) (\$'000)							
2004-05	78 428	30 510	108 937	1 728	68 063	9 512	188 240
2005-06	97 196	36 781	133 977	917	70 311	6 058	211 263
2006-07	155 093	r46 712	r201 805	1 154	97 533	6 437	r306 928
2006							
May	7 696	3 023	10 719	56	4 751	262	15 788
June	7 412	3 511	10 923	33	6 079	194	17 229
July	9 930	3 351	13 281	88	4 504	384	18 257
August	11 003	4 214	15 217	192	6 902	398	22 709
September	14 269	4 328	18 597	93	7 702	386	26 779
October	19 005	4 733	23 738	52	12 379	465	36 635
November	17 752	5 082	22 835	43	15 713	503	39 094
December	14 264	3 502	17 766	181	8 896	891	27 734
2007							
January	10 763	2 937	13 700	70	6 961	883	21 614
February	12 327	3 232	15 560	45	6 776	1 042	23 422
March	15 308	4 918	20 225	89	7 538	339	28 192
April	11 117	3 232	14 349	70	6 723	369	21 511
May	11 903	r3 978	r15 882	85	6 164	246	r22 377
June	7 450	3 205	10 655	146	7 273	531	18 604
July	12 541	3 829	16 370	73	5 297	786	22 525

r revised

(a) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(b) Includes "Other table wine".

(c) See paragraph 9 of the Explanatory Notes

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 96% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

3 Tables 1, 3 & 4 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 5–10 to provide a basis for assessing the overall wine market. ABS procedures are designed to ensure that sufficient editing is undertaken to guarantee the quality and integrity of trade statistics to at least the six-digit Harmonized Commodity Description and Coding System (HS) level. After the release of monthly trade statistics, the ABS may receive a number of client requests to investigate cases of possible misreporting. Most relate to potential errors at the more detailed levels of the commodity classification. Client requests for data investigations of this type will be undertaken free of charge if data at the six-digit level of the HS are affected. Otherwise investigations will only be considered if the value of the aggregate data queried exceeds \$250,000 in each month queried, and the cost of the investigation is met by the client.

6 Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

7 In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.

EXPLANATORY NOTES *continued*

IMPORTS AND EXPORTS

continued

8 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

9 The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

10 For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade, Australia; Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by the Australian Bureau of Statistics. Sales in other foreign currencies are converted by the exporter to Australian dollars.

SEASONALLY ADJUSTED AND TREND ESTIMATES

11 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

12 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

13 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

14 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

15 For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 5132.

ACKNOWLEDGMENT

16 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

17 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

18 Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

GLOSSARY

Carbonated wine	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
Domestic sales	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores and the volume of imported wine blended with Australian wine and sold domestically.
Exports	Exports of wine to overseas ports including sales made by exporters and wine producers.
Fortified wine	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 20° Centigrade.
Grape spirit	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
Imports cleared for home consumption	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
Other containers	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
Other wine products	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
Soft packs	A container type including all collapsible packs whether plastic or of other material.
Sparkling	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
Table wine	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.
Total other wine	Includes fortified wines such as sherry, port, muscat, maderia, tokay and white port etc., sparkling wines both bottle and bulk fermentated, carbonated wine, vermouth and other wine products such as flavoured wine, cocktails, marsala, aperitif and tonic wines, de-alcoholised and low or reduced alcohol wines.

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